



Progress Supply Inc.

The

Progress Report

Helpful Information for HVAC/R & Controls Contractors from Progress Supply Inc.

PROGRESS SUPPLY EXPANDS PRODUCT LINE

Seven new areas add to already extensive line of company offerings

As part of our commitment to **Emerson Climate Technologies** and our continued effort to provide you, our customers, with the best products and latest innovations in the HVAC industry, we are announcing the expansion of our product line to include a group of related products. But first, a word about **Emerson Climate Technologies**. . . .

. . . .Emerson Climate Technologies™, a business of Emerson, is the world's leading provider of heating, ventilation, air conditioning and refrigeration solutions for residential, industrial and commercial applications. The group combines best-in-class technology with proven engineering, design, distribution, educational and monitoring services to provide customized, integrated climate control solutions for customers worldwide. Emerson Climate Technologies' innovative solutions, which include industry-leading brands such as Copeland Scroll™ and White-Rodgers®, improve human comfort, safeguard food and protect the environment.

Here are the product lines we've added:

Browning V-Belt Drives and Bearings

Browning is the first name in Air Handling Products and the world leader in V-belt drives. They also offer a broad spectrum of other efficient power transmission products—gearing, bearings, other drives and components.

Browning is headquartered right down the road from our Cincinnati store, in Maysville, Kentucky, and has been in business since 1886. They offer a complete line of light duty, light commercial duty, commercial duty and industrial duty products, including:

- V-Belt Drives
- Synchronous Drives
- Sprockets
- Helical Gearing
- Open Gearing
- Mounted Bearings
- Couplings

Emerson Ventilation Products

Progress Supply has a new portfolio of ventilation products with the features that matter the most.

Emerson Ventilation Products is an ISO 9001-2000 accredited manufacturer supplying quality commercial and industrial ventilation products for more than 20 years. Included in their extensive product line are:

- Downblast Ventilators
- Direct Drive Upblast Ventilators
- Belt Drive Upblast Ventilators
- Belt Drive Filtered Supply Ventilators
- Axial Direct Drive Downblast Exhaust & Supply Ventilators
- Wall Mounted Cabinet Exhaust Fans
- Belt Drive Propeller Wall Fans
- Direct Drive Propeller Wall Fans
- Air Circulators

White-Rodgers Thermostats and Controls

White-Rodgers is in the business of making you more comfortable. Their innovations date back to 1937, and as a part of Emerson Climate Technologies, their range today is global. Simply put, **White-Rodgers** thermostats, ignition controls, humidifiers, electronic air cleaners and their many other quality products make people everywhere feel better. And it makes us feel better that we can supply them to you.

White-Rodgers has a complete line of heating, ventilation and air conditioning products and controls to help you achieve environmental perfection in homes and businesses. Whether your need is an electronic programmable thermostat or non-programmable thermostat, mechanical thermostat, gas valve, ignition control, transformer, electronic air cleaner or media air cleaner, humidifier or UV light, and now universal replacement controls, White-Rodgers is the name trusted by contractors for quality and reliability. And, most of their programmable thermostats meet Energy Star guidelines.

Copeland Compressors

Progress has been a Copeland "Prime Source" wholesaler for quite some time and is an enthusiastic participant in the growing "Emerson Full Line Wholesaler" program. Copeland continues to lead in compressor technology. They recently introduced the hottest thing in cooling — **Copeland Scroll Ultra Tech™**. It is the first modulated scroll compressor available for the U.S. residential market. This compressor is an integral part of the new UltraTech Home Series, a best-in-class HVAC series that features the industry's most advanced, energy-efficient heating and cooling technology available for residential systems.

Strong engineering and manufacturing support explains why the **Copeland Scroll™** is the leading scroll compressor in quality and reliability. The **Copeland Scroll™** provides you with higher efficiency, lower sound levels, superior durability and unsurpassed reliability.

Copeland is also the leader in providing the most energy-efficient foodservice refrigeration technologies. They are the world's leader in supplying compressors and condensing units for refrigeration applications in restaurants and supermarkets, supplying virtually every well-known maker of commercial refrigeration equipment. You can be confident in the quality and reliability of commercial equipment powered by Copeland and other Emerson components.

Copeland has long been a supplier of **condensing units** to the refrigeration industry. OEMs and contractors rely on Copeland to deliver dependable condensing units any time of the year. But times are changing. Many Copeland customers want more than just a standard condensing unit. They want a customized condensing unit with the added value of integrated components. The reasons for this are clear. The OEM knows that if a **trusted supplier** can deliver a higher valued featured product, it makes their job much simpler. And the contractor knows that an integrated product benefits from **factory built integrity**.

Reliable refrigeration condensing units start with **proven system components**. Copeland offers a great choice in features and options on all systems. Components such as suction and liquid line courtesy loops, and filter dryers, moisture indicators, pressure taps, line insulation, receivers, capillary tubes, solenoid valves, accumulators, fan guards, end covers, circuit breakers, electrical boxes, conduit, and pressure controls can all be integrated into the system.

Emerson Motor Technologies

Emerson Motor Technologies™ is the largest electrical motor manufacturer in the world, producing more than 330,000 motors every day. They develop standard, as well as custom, solutions that will enable our customers to lead their industry with advanced motor capabilities. They bring together technology and engineering to deliver the best solutions for your customers. From motors that drive consumer appliances to those that power large industrial machinery, we now have a breadth of product variety to meet virtually any of your customer's needs, on any business scale.

From home appliances to industrial machinery, Emerson motors keep your products running — from appliance motors for dishwasher, laundry, and refrigeration products, direct current motors and accessories, fractional horsepower motors, to integral horsepower and larger motors in the 1 to 500 horsepower integral range and larger ratings up to 4000HP.

Emerson Flow Controls

Formerly ALCO, **Emerson Flow Controls** products are now being used by hundreds of customers representing highly-diversified companies throughout the world. **Emerson Flow Controls'** main emphasis has been on technical advances and new products in the field from which it took its original name: "Automatic Liquid COntrols" for the refrigeration and air conditioning industries.

Research for new products has gone steadily forward, and a new concept in refrigeration control was realized with a mechanical pressure-limiting expansion valve. From drawing boards and laboratories came 4-way reversing valves, refrigerant distributors, and many other new refrigerant controls. **Emerson Flow Controls** is now aggressively developing control devices for new industrial and electronic markets. They now have a full line offering of coils, oil controls, regulators, shut-off valves, solenoids, storage devices, system protectors, temperature pressure controls and thermo expansion valves.

Liebert Power and Cooling

Liebert Global Services, an Emerson Network Power company, is the world leader in mission-critical power and cooling technology. **Liebert** delivers unparalleled protection of critical systems through a complete range of environmental monitoring systems that are tailored to application requirements by a network of local representatives that average better than 16 years of experience in the industry. **We maintain all parts for Liebert environmental control systems in our Columbus and Cincinnati branches only.**

There you have it. . . .significant additions to our already extensive HVAC line of products to help you service your customer better and faster than ever before — that's the Progress Supply way!

AND BETTER YET!

We can help you manage and resupply your own storeroom. If you keep your own inventory of belts, filters, driers, fittings, refrigerant, controls, motors, etc., on hand, we can help you maintain your inventory in your store or storeroom.

If you'd like us to help you, contact us at **info@progresssupply.com**, or call our Cincinnati office at **(513) 681-3881, ext. 104**, and we'll have a salesman contact you.